

**Lucille P. Siegel**  
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## **Qualifications**

Creative and persuasive public health leader with extensive experience in successfully developing and managing complex organizational structures aimed at both research and service delivery. Progressively responsible positions addressing research, education and training related to health care access, quality, effectiveness, and cost. Demonstrated success in securing competitive awards, and supporting staff through federal, foundation and other grant proposal development and implementation. Proven “go-to” executive to lead new initiatives to grow service delivery and research delivery funding.

## **EMPLOYMENT EXPERIENCE**

**Johns Hopkins University, Jhpiego**  
*Director, New Program Development*

**Baltimore, MD**  
**2016 – 2019**

- Provided leadership and analysis through all stages including partner relations to secure new funding.
- Led proposal teams and provided technical and tactical inputs; secured hundreds of millions of new USD.
- Developed systems and strategies to cultivate teams in writing winning proposals and country office plans.
- Identified and implemented solutions to be more efficient and effective in new program development.
- Member of Senior Leadership Team. Staff of 13.

**IntraHealth International**  
*Program Development Director*

**Chapel Hill, NC**  
**2011 - 2015**

- Provided leadership and analysis through all stages including partner relations to secure new funding.
- Led proposal teams and provide technical and tactical inputs; secured new funds in excess of \$790M.
- Developed systems and strategies to cultivate teams in writing proposals and country office business plans.
- Member of Senior Leadership Team. Staff of 10 and annual budget of \$1.7M.

**FHI360 (formerly Family Health International)**  
*Knowledge Management (KM) Director*

**Research Triangle Park, NC**  
**2009 – 2011**

- First Director, designed and executed global KM system. Staff of 15 and annual budget of \$1.75M.
- Led creation of products that improved scientific sharing, research efforts, proposals and programs.
- Directed redesign of Global HIV/AIDS Database used for research studies, proposals and services.

*Research Resource Development Director*

**2003 – 2009**

- First Director, led proposal efforts resulting in doubling annual revenues from \$30M to \$70+M.
- Worked with scientists and teams in writing proposals to funders ranging in sizes and mechanisms.
- Trained both FHI staff and investigators in developing countries on NIH grant writing.
- Led funder relations and partner negotiations.
- Identified prospects and led writing of 3 business plans that produced new global research and revenue.
- Member of Senior Leadership Team that set research agenda. Staff of 9 and annual budget of \$1+ M.

**UNC Gillings School of Global Public Health**  
*Maternal and Child Health (MCH) 246, Instructor*

**Chapel Hill, NC**  
**Spring Semesters 2004 and 2005**

- Taught graduate course on program planning and evaluation, including all aspects of grant writing.

**UNC Center for Maternal and Infant Health, UNC School of Medicine** **Chapel Hill, NC**  
*Executive Director* **1999-2003**

- First Executive Director for interdepartmental Center with staff of 18 and annual budget of \$1.5M.
- Worked with faculty and staff to write grants, start up new awards, created collaborations across departments.
- Wrote business plan and grants resulting in new funds of \$5M. Led strategic plan with 60+ faculty.

**Christiana Care Health System** **Wilmington, Delaware**  
*Eugene du Pont Preventive Medicine and Rehabilitation Institute, Director* **1994 – 1999**

- First Director, set vision/priorities and wrote business plan. Staff of 60 and annual budget of \$6M.
- Secured funding of \$9.4M for clinical and educational services and research.
- Oversaw preventive medicine services, clinical research efforts, evaluations, and client data systems.

**State of Delaware** **Dover, Delaware**  
*Division of Public Health, Executive Assistant* **1991 - 1994**

- Monitored operations--1500 employees and annual budget of \$66.7M.
- Directed Governor's initiatives; staff to State Board of Health; oversaw legislative and regulatory affairs.
- Responsible for communications with media, constituents, government and elected officials.

*Department of Health and Social Services, AIDS Activities Administrator* **1989 - 1991**

- First Administrator, led interdepartmental budgeting, and services; legislative and regulatory analyses; recommendations to Board of Health; staff to Executive AIDS Committee and State AIDS Task Force.

*Division of Public Health, Office of Adolescent Health Services Director* **1984 - 1989**

- First Director, set priorities/strategies, and oversaw planning, analyses, studies and evaluations.
- Created first School-Based Health Center, and staff to first adolescent pregnancy prevention task force.

**United States Peace Corps** **Nepal**

*Maternal and Child Health Technical Coordinator and Trainer*  
*Maternal Child Health Specialist Volunteer*

- Secured funding, organized construction and oversaw women's center for ten villages.

## **FACULTY APPOINTMENTS**

**UNC Gillings School of Global Public Health**  
*Department of Maternal and Child Health, Associate Adjunct Professor* **2006 – present**

**UNC School of Medicine**  
*Department of Obstetrics and Gynecology, Assistant Adjunct Professor* **1999 – 2008**  
*Department of Pediatrics, Assistant Adjunct Professor* **1999 - 2008**

## **EDUCATION**

**University of North Carolina** **Chapel Hill, NC**  
*Masters of Public Health*

**Guilford College** **Greensboro, NC**  
*Bachelor of Arts, Sociology*